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Lowering the 'Total Cost of Ownership' of your Mobile Data capture Hardware by 30%.

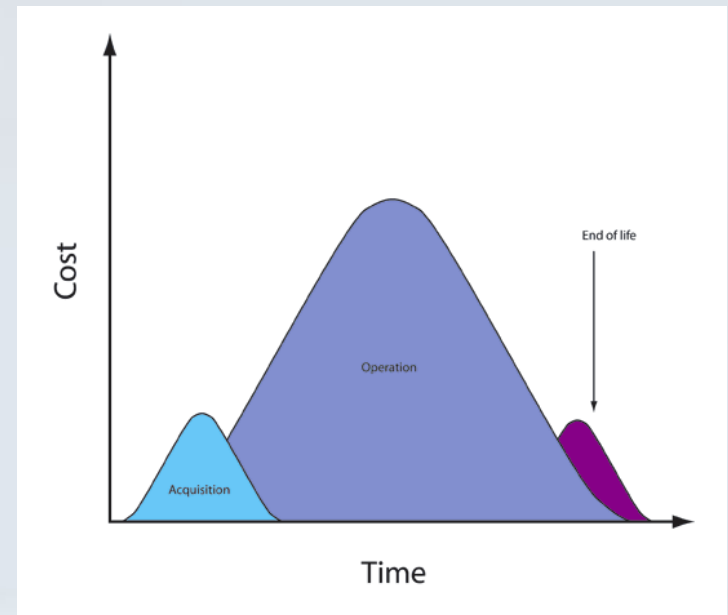
The 'Total Cost of Ownership' (TCO) is a broadly discussed topic. As many of us know the costs run much deeper than just the up front hardware and software purchases. In fact according to leading research companies TCO on mobile devices alone can amount to over £1,500 per device per year.



TCO...a comprehensive process to help enterprises understand all the costs, benefits and value associated with procuring, owning and using information technology (IT) components over time.

TCO is the analysis methodology that captures the entire cost of the acquisition and on going support costs of technology.

TCO should be the standard by which IT professionals evaluate and measure the value of technology products and services.



Step one – Driver leaves depot



Step two – Driver arrives at delivery location



Step three – the unexpected software error

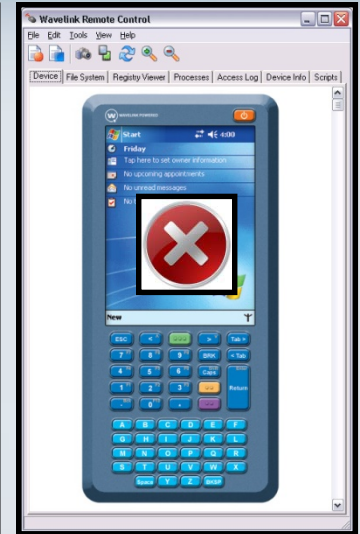


Step four - report the fault



Step five – Diagnose problem remotely

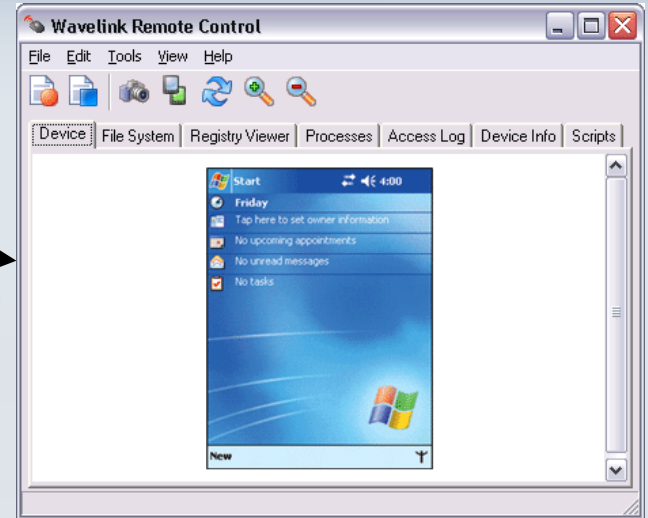
3 - 4 minutes



20 - 30 minutes

Step six – Repair problem remotely

2 - 3 minutes



15 - 20 minutes



Step seven – The operator can continue with work



Completed



20 – 30 minutes

MDM

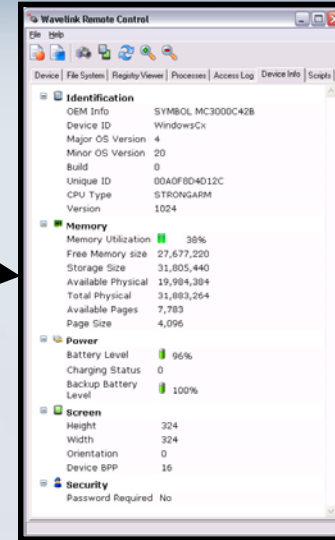
Total = 5 to 7 minutes

Manual

Total = 55 to 80 minutes

Comparing Paper versus MDM

3 - 4 minutes

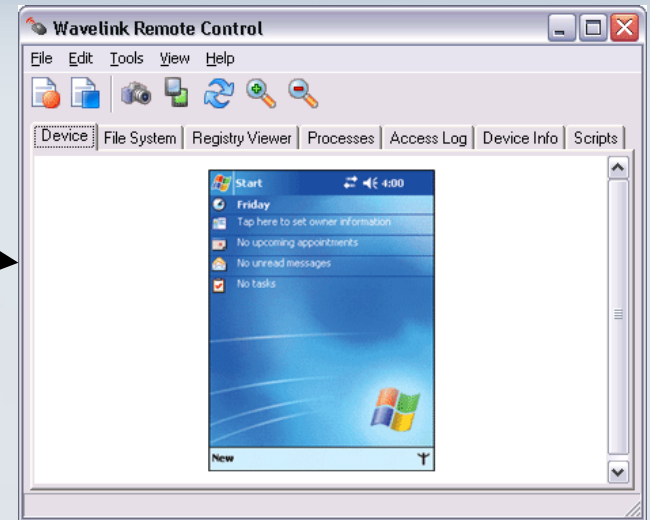


OR



3 - 4 minutes

2 - 3 minutes



1 - 2 minutes



Completed



1-2 minutes per
job

MDM

Total = 5 to 7 minutes

Paper

Total = 24 to 46 minutes

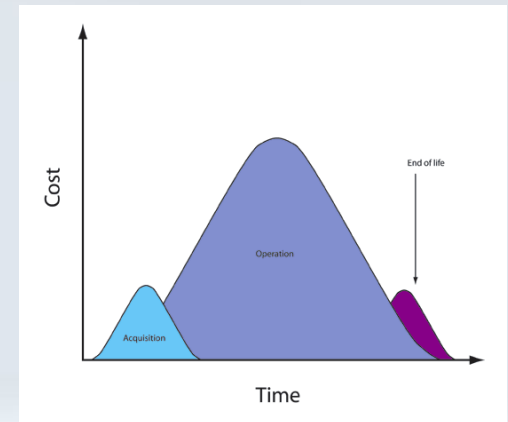
(based on 20 jobs)

Plus more errors in translation

Ryzex background

Key Ryzex statistics on scale:

- 150 customers in the UK with signed Managed Service Agreements
- 100,000 rugged mobile devices supported, repaired and managed by Ryzex UK
- 20,000 rugged mobile devices managed directly for one UK customer



Thank You!!!

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